# Data Collection Form

## Part B : Quantitative Scoring Model
## (To be completed for projects requesting more than $90,000)

## Okaloosa RESTORE Advisory Committee

**Approved by the Okaloosa RESTORE Advisory Committee: December 4, 2014**
**Okaloosa County, Florida**

## Part B: Quantitative Scoring Model (required for projects requesting over $90K)

**ECONOMIC FACTORS**

**B.1 Economic Factor #1: Project Expenditures**

In the "Expenditures" table, provide best estimates of the annual costs associated with the proposed project. Some projects, such as a simple land acquisition project, will only require a one-time purchase of a parcel of property with minimal maintenance costs thereafter. You may enter the estimated purchase price in Year 1. Other activities, such as the construction of a proposed recreation complex, may require the purchase of property, the purchase of equipment and funds for long-term maintenance. Please provide best estimates of these one-time and long-term costs for the first ten years of your project's life in the section below for each category that is applicable to your proposed project. If categories are not applicable to your project, please check the box indicated N/A beside each of categories that do not apply. For each expenditure entered, you will be required to describe and justify the expenditure in the section that follows. In the Expenditures section, you will note that there is an opportunity to estimate the total costs of servicing any debt that you may need to incur in order to execute the project. If you will be borrowing money to aid in the execution of the project, you will be asked later in the application to attach documentation demonstrating that you have the capacity to obtain the loan. For each expenditure entered, describe and justify the expenditure in the section that follows. Use current year dollars rounded to the nearest dollar.

("Expenditures" table is on next page)

| Expenditures | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| **Land Acquisition** | | | | | | | | | | |
| Total Estimated Costs of Acquiring Land | $ | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| **Construction** | | | | | | | | | | |
| Total Estimated Construction Costs | $ | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| **Equipment** | | | | | | | | | | |
| Total Estimated Equipment Purchases | $ | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| **Long-term Operational Expenses** | | | | | | | | | | |
| Labor Costs | $ | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| Utility Costs | $ | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| Equipment Maintenance | $ | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| Other Maintenance Costs | $ | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| Debt Service | $ | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| License Costs | $ | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| Other Operational Costs (Please Specify type) | $ 6,000,000.00 | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| Other Operational Costs (Please Specify type) | $ | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| Other Operational Costs (Please Specify type) | $ | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| | | | | | | | **Total Expenditures** | $ 6,000,000.00 | | |

**B.1.1 "Expenditures" Table**

**B.1.2** Provide a description of the property to be purchased. (250 words max)

N/A

**B.1.3** Provide a justification for construction costs. (250 words max)

N/A

**B.1.4** Describe equipment over $5,000 per item to be purchased (Itemize). (250 words max)

N/A

**B.1.5** Describe and justify long-term operational expenses. (250 words max)

The request for $6 million would provide revenue guarantees for four new airline routes, with $1.5 million dedicated to each route. These programs guarantee a minimum amount of revenue, with a cap, for the first one or two years of service – taking more of the risk away from the airline and reducing the major barrier to entry – a loss during the start-up phase of service in a new market. While the funding is fully allocated, if the service if successful, none of the revenue guarantee would be used.

**B.1.6** Describe jobs created for the short term and long term along with the salary scales. (250 words max)

Destin-Ft. Walton Beach (VPS) airport currently generates 1,400 jobs in the region, according to a study by the University of West Florida. For every 200 additional visitors that access the Emerald Coast through VPS, another job is created. The new routes included in this project would collectively generate a forecast 47,200 new visiting passengers arriving at the Emerald Coast, which would produce 236 new jobs in the first year of service. The average wage is estimated at $44,000. These would be long-term jobs as service sustains itself.

**B.2 Economic Factor #2: Project Revenues**

In the "Revenues" table, provide best estimates of the annual revenue generated by the project over the long term. Certain projects will generate revenue over the long term beyond the revenue acquired through the RESTORE process. For example, a proposed convention center built by RESTORE dollars might charge a fee to lease space to users, or a recreation facility may charge users to host events. If the project will generate sales/fee type revenues on an annual basis, please provide those revenue estimates on the sales line. If your project will require additional funds from government sources to ensure that it remains operational, please indicate those needs on the government contribution lines. (For example, a road constructed utilizing RESTORE dollars will need maintenance from city/county/state or federal government entities over time.) If your project will receive private contributions (donations, etc.) in order to meet long-term operational expenses, please indicate that on the donations line. If you are borrowing money in order to finance a portion of the project, please indicate the total value of the loan in the appropriate year(s). And finally, please estimate the total number of RESTORE dollars that you will need in each year to execute your project. (For example, a land acquisition would probably require all RESTORE dollars in the first project year. However, a construction project that stretches over a three year period would probably need only a fraction of the total project cost to execute the project in any given year. ) If you are receiving matching funds from other sources to complete your project, those funds will be counted below. For example, if you are proposing a $2 million construction project and are asking for $1 million from RESTORE to match a $1 million donor pledge, you would enter $1 million from RESTORE in the appropriate year and $1 million in other private contributions in the appropriate year. Use current year dollars rounded to the nearest dollar.

("Revenues" table is on the next page.)

## Revenues

| | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|---|---|---|---|---|---|---|---|---|---|---|
| **Estimated Annual Revenue (by Source)** | | | | | | | | | | |
| Total Revenue from RESTORE Grant | $ 6,000,000.00 | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| Total Revenue from City Government | $ | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| Total Revenue from County Government | $ | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| Total Revenue from State Government | $ | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| Total Sales Revenue (user fees, lease fees, product revenue, etc.) | $ | $ 221,840.00 | $ 221,840.00 | $ | $ | $ | $ | $ | $ | $ |
| Other Private Contributions (donations, private grants, etc.) | $ | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| Loan | $ | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| Other Revenue (please specify) | $ 1,000,000.00 | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| Other Revenue (please specify) | $ | $ | $ | $ | $ | $ | $ | $ | $ | $ |
| Total Revenues* | $ 7,000,000.00 | $ 221,840.00 | $ 221,840.00 | $ 0.00 | $ 0.00 | $ 0.00 | $ 0.00 | $ 0.00 | $ 0.00 | $ 0.00 |
| | | | | | | | | **Total Revenue** | $ 7,443,680.00 | |

**B.2.1 "Revenues" Table**

**B.2.2** Describe the type and nature of the sales revenues generated. (250 words max)

The airport will not realize any revenue in year one, as it has waived all airline and passenger fees during this period. In years two and three it would receive terminal rent and landing fees from the airlines. This amount is estimated at $221,840 per year, or an average of $4.70 per enplanement. This revenue will cover the cost of terminal maintenance and general facility upkeep. There will be no other need for additional outside funding after year one.

**B.2.3** Describe and justify a local government contribution. (250 words max)

N/A

**B.2.3.1** If local government approval of long-term funding has been secured, attach documentation to the application indicating such approval.

**B.2.4** Describe the process for securing donations. (250 words max)

N/A

**B.2.4.1** If donor pledges have been secured, attach documentation.

**B.2.5** Describe the nature of the Loan that you are seeking and attach any documentation that you have that demonstrates your capacity to obtain the loan. (250 words max)

N/A

**GENERAL FACTORS**

**B.3. General Factor #1: Implementation Readiness - Permitting**

**B.3.1** Does your project require permitting? Select one of the following:

- ☐ Yes, permitting NOT complete (0 points)
- ☐ Yes, ALL permitting complete (5 points)
- ☒ No permitting required (skip to **B.3.2**) (5 points)

**B.3.1.1** What type of permit is required?

- ☐ Construction
- ☐ Right-of-Way
- ☐ Easement
- ☐ Business
- ☐ Development Order
- ☐ Other. Describe:_____

**B.3.1.2** When do you expect to have all required permits?

- ☐ Less than 3 months (3 points)
- ☐ 3 – 6 months (2 points)
- ☐ 6 – 9 months (1 points)
- ☐ More than 9 months (0 points)

**B.3.1.3** Upload copy of permit if available.

**B.3.2** Does your project require any coordination or governmental approvals?

- ☐ Yes, coordination or government approval NOT complete (0 points)
- ☐ Yes, ALL coordination or governmental approval complete (5 points)
- ☒ None required (skip to **B.3.3**) (5 points)

**B.3.2.1** What type of coordination or approval is required?

- ☐ Inter-local agreement
- ☐ Land Use Change
- ☐ Re-zoning
- ☐ Other

**B.3.2.2** When do you expect to have all coordination or approval complete?

- ☐ Less than 3 months (3 points)
- ☐ 3 – 6 months (2 points)
- ☐ 6 – 9 months (1 points)
- ☐ More than 9 months (0 points)

**B.3.2.3** Upload copy of coordination or government approval if available.

**B.3.3** Provide any additional relevant information on permits, coordination or approval. (120 words max)

N/A

**B.3.4** Upload your supporting documentation

**B.4 General Factor #2: Implementation Readiness – Design**

**B.4.1** Does your project require a design?

- ☐ Yes, design NOT complete (0 points)
- ☐ Yes, design IS complete (skip to **B.4.2**) (5 points)
- ☒ No design required (skip to **B.5**) (5 points)

**B.4.1.1** What is the approximate percent of design completion?

- ☐ 0%
- ☐ 30%
- ☐ 65%
- ☐ 95% (nearly design complete)

**B.4.1.2** When do you expect to have design complete?

- ☐ 0 – 4 months (3 points)
- ☐ 4 – 8 months (2 points)
- ☐ 8 – 12 months (1 points)
- ☐ More than 12 months (0 points)

**B.4.2** Provide any additional information as it relates to design. (120 words max)

N/A

**B.4.3** Upload your supporting design documentation.

**B.5 General Factor #3: Implementation Readiness: Land/Property Ownership**

**B.5.1** Does your project require the use of land/property?

- ☐ Yes (0 points)
- ☑ No (skip to the **B.6**) (10 points)

**B.5.1.1** What is your (project advocate's) ownership status of the land/property?

- ☐ Owned by project advocate (skip to **B.5.2**) (10 points)
- ☐ Partially owned by project advocate or documented commitment from owner to sell (attach documentation in **B.5.3**) (5 points)
- ☐ Needs to be acquired (0 points)

**B.5.1.2** When do you expect to have full ownership (or unrestricted use)?

- ☐ Less than 3 months (3 points)
- ☐ 3 – 6 months (2 points)
- ☐ 6 – 9 months (1 points)
- ☐ More than 9 months (0 points)

**B.5.2** Provide any additional information as it relates to land/property ownership. (120 words max)

N/A

**B.5.3** Upload your supporting documentation.

**B.6 General Factor #4: Project Feasibility –Proven Success**

**B.6.1** Has type of project proposed been implemented elsewhere?

- [x] Yes
- [ ] No (skip to **B.6.1.4**)

**B.6.1.1** What is the historic success of projects that share this approach/technology?

- [x] Extremely common; significant success with projects that share approach/technology (10 points)
- [ ] Common; limited success with projects that share approach/technology (8 points)
- [ ] Uncommon; little documented success and limited projects that share similar approach/ technology (4 points)
- [ ] Rare; no documented success and approach/technology is experimental or theoretical (0 points)

**B.6.1.2** Explain where similar project was previously implemented and results. If multiple examples exist, use the most similar / relevant. (240 words max)

Projects like this have been successful in bringing new service to dozens of cities around the country. In Panama City, a large corporation developed a $25 million revenue guarantee to bring Southwest service to the new ECP airport. In that case, none of the funding was expended while the service saw immediate success and profitability. In Pensacola, a large local incentive landed new Houston service beginning this summer. In both cases there was a multi-million dollar economic impact.

**B.6.1.3** Upload your supporting documentation.

Skip to **B.7**

**B.6.1.4** To the best of your knowledge, why has this type of project never been implemented?

- [ ] Approach / technology is extremely new
- [ ] Conditions have not existed to implement this approach / technology
- [ ] Lack of funding
- [ ] Other. Describe: _____

**B.6.1.5** Provide information that details why this "unproven" effort will now be successful.

(240 words max) (up to 4 points)

**B.6.1.6** Upload your supporting documentation.

**ENVIRONMENTAL FACTORS**

**B.7 Environmental Factor #1: /Restore/Enhance/Protect Habitats**

**B.7.1** Which best describes the type of habitat impacted? (Select one)

- ☐ Marine
- ☐ Coastal
- ☐ Freshwater
- ☐ Estuarine
- ☐ Upland
- ☒ None
- ☐ Other: _____

**B.7.2** What best describes the impact of your project on habitat? (Select one)

- ☐ Restore/Enhance (10 points)
- ☐ Protect/Conserve (8 points)
- ☐ Offset through Mitigation / None (0 points)
- ☐ Allowable/Permitted Impact (-10 points)

**B.7.3** Identify geographical area impacted and provide information as it relates to restoring, enhancing or protecting habitat (240 words max).

N/A

**B.7.4** Is your project intended to improve the habitat of a listed / managed / protected species?

- ☐ Yes (1 point) ; If yes, what type?_____
- ☒ No (0 points)

**B.7.5** Is your project intended to reduce an invasive species within a habitat?

- ☐ Yes (1 point); If yes, what type? _____
- ☒ No (0 points)

**B.7.6** Please provide any additional information on the above items (120 words max)

N/A

**B.7.7** Is the project consistent with the goals of an adopted local, regional, state, or national comprehensive plan to restore, enhance or protect habitat?

- [x] Yes (2 points)
- [ ] No, there is no plan associated with this project (0 points) (skip to **B.8**)

**B.7.7.1** Identify the adopted local, regional, state, or national comprehensive plan(s): Federal Aviation Administration Environmental Impact Master Plan

**B.7.7.2** Provide any additional information on the above items to demonstrate compliance with the goals and objectives of the plan (120 words max)

As part of its master plan, Destin-Ft. Walton Beach Airport is required to show a Finding of No Significant Impact (FONSI) for commercial flights into and out of the airport. The FONSI would allow a 100% increase in current flight levels. This project only increases flights by 8%.

**B.7.7.3** Attach any supporting documentation

**B.8 Environmental Factor #2: Replenish/Protect Living Coastal & Marine Resources**

**B.8.1** Which living coastal or marine resources are directly protected or restored by the project? (check all that apply)

- [ ] Finfish
- [ ] Shellfish
- [ ] Birds
- [ ] Mammals
- [ ] Reptiles
- [ ] Amphibians
- [ ] Coral
- [ ] Benthic Communities
- [ ] Other. Describe: _____
- [x] None (Skip to **B.9**)

**B.8.1.1** Describe injuries or threats to the resources identified and how your project addresses those injuries or threats. (120 words max)

N/A

**B.8.2** Which best describes the impact of your project on living coastal or marine resources? (select one)

- ☐ Restore/Enhance (10 points)
- ☐ Protect/Conserve (8 points)
- ☒ Offset through Mitigation / None (0 points)
- ☐ Allowable/Permitted Impact (-10 points)

**B.8.3** Provide information as it relates to restoring or protecting living coastal or marine resources (240 words max).

N/A

**B.8.4** Does your project address one or more of the following? (check all that apply)

- ☐ Overfishing and by-catch; Increased resource stocks; or Improved fisheries assessment (e.g. marine resource data collection that includes fishery dependent or fishery independent data collection) (2 points)
- ☐ Public access or use of inshore, coastal or offshore marine resources; or Sustainable resource management of commercially & recreationally important activities (e.g. fishing, hunting, wildlife watching, etc.) (2 points)
- ☐ Removal of barriers to improve freshwater inflow and fish passage; or Improved sediment management; or Restoration of coastal wetlands; or Restoration of eroded shorelines; or River diversions; or other types of hydrologic restoration; or Natural ridge restoration (2 points)
- ☐ Implementation of living shoreline techniques; or restoration or protection of natural shorelines or wetlands (2 points)
- ☐ Recovery of threatened/endangered species; or management/removal of invasive and nuisance species (2 points)

**B.8.5** Is the project consistent with the goals of an adopted local, regional, state, or national comprehensive plan to replenish or protect coastal or marine resources?

- ☒ Yes (2 points)
- ☐ No (0 points) (skip to **B.9**)

**B.8.5.1** Identify the adopted local, regional, state, or national comprehensive plan(s): Federal Aviation Administration Environmental Impact Master Plan

**B.8.5.2** Provide any additional information on the above items to demonstrate compliance with the goals and objectives of the plan (120 words max)

As part of its master plan, Destin-Ft. Walton Beach Airport is required to show a Finding of No Significant Impact (FONSI) for commercial flights into and out of the airport. The FONSI would allow a 100% increase in current flight levels. This project only increases flights by 8%.

**B.8.5.3** Attach supporting documentation.

**B.9 Environmental Factor #3: Restore/Improve/Protect Water Resources**

**B.9.1** Which best describes the impact of your project on water quality? (check only one)

- ☐ Improve (10 points)
- ☐ Re-use (8 points)
- ☐ Water quality monitoring (8 points)
- ☑ None/Permitted (0 points)

**B.9.2** Does your project benefit one or more of the following? (check all that apply)

- ☐ Fresh water resource (including aquifers & re-use projects)
- ☐ Estuarine water resource
- ☐ Marine water resource

**B.9.3** Identify the water source/body affected and provide information as it relates to improving water quality (240 words max)

**B.9.4** Does your project address one or more of the following? (Check all that apply)

- ☐ Implementation of watershed best management practices (2 points)
- ☐ Improved agricultural or silvicultural management practices (2 points)
- ☐ Improved stormwater management (2 points)
- ☐ Improved wastewater management (2 points)
- ☐ Long-term monitoring of water quality changes (2 points)
- ☐ Improve discharges to & withdrawals from critical systems (2 points)
- ☐ Reduce or treat nutrient or pollutant loading (2 points)
- ☐ Improve management of freshwater flows (2 points)

**B.9.5** Is the project consistent with the goals of an adopted local, regional, state, or national comprehensive plan to restore, improve or protect water quality?

- ☒ Yes (2 points)
- ☐ No (0 points) (skip to **B.10**)

**B.9.5.1** Identify the adopted local, regional, state, or national comprehensive plan(s): Federal Aviation Administration Environmental Impact Master Plan

**B.9.5.2** Provide any additional information on the above items to demonstrate compliance with the goals and objectives of the plan (120 words max)

As part of its master plan, Destin-Ft. Walton Beach Airport is required to show a Finding of No Significant Impact (FONSI) for commercial flights into and out of the airport. The FONSI would allow a 100% increase in current flight levels. This project only increases flights by 8%.

**B.9.5.3** Attach supporting documentation

**B.10 Environmental Factor #4: Enhanced Environmental Resilience**

**B.10.1** Does your project build and sustain the ability to protect against short-term and long-term natural and man-made threats and injuries? (check all that apply)

- ☐ Long-term land use planning related to management and sustainability of coastal resources (2 points)
- ☐ Acquisition or preservation of undeveloped lands in coastal high hazard areas (2 points)
- ☐ Non-structural storm and surge protection (2 points)
- ☐ Design mitigation programs that are incentive based (2 points)
- ☐ Natural resource recovery and planning; Risk assessments (2 points)
- ☐ Other ecosystem restoration measures (2 points)

**B.10.2** Provide information as it relates to enhancing environmental resilience. (240 words max)

**B.10.3** Is the project consistent with the goals of an adopted local, regional, state, or national comprehensive plan to enhance environmental resilience?

- ☐ Yes (2 points) ; If yes:
- ☒ No (0 points)

**B.10.3.1** Identify the adopted local, regional, state, or national comprehensive plan(s):_____

**B.10.3.2** Provide any additional information on the above items to demonstrate compliance with the goals and objectives of the plan (120 words max)

**B.10.3.3** Attach supporting documentation

## END OF PART B